

FY19 Accomplishments

BUSINESSES SERVICED



278

CLOSED

11

58% of approvals



\$ CLOSED

\$9,436,000*



LEVERAGED

\$172,206,300

(22:1)



JOBS

713

\$13,234:1



APPLICATIONS



57

20% of Businesses Serviced

UNDERWRITTEN

30

52% of applicants



APPROVED

19

63% of underwriting



\$ APPROVED



\$7,888,000

Loan product	Loans approved	Loans Closed and funded	Loan amount approved	Loan amount Closed and Funded
SBA (504)	4	0	\$ 1,972,000	\$ -
SBGF	3	1	\$ 740,000	\$ 250,000
VLT	3	2	\$ 446,000	\$ 316,000
Micro	2	0	\$ 100,000	\$ -
EDIF	6	3	\$ 4,330,000	\$ 3,230,000
BEF	1	1	\$ 300,000	\$ 300,000
Prior year	0	4	\$ -	\$ 5,340,000
Total	19	11	\$ 7,888,000	\$ 9,436,000

*Please note that the amount closed and funded is larger than the amount approved because there were 4 deals in our portfolio that were approved in FY18, but closed and funded in FY 19.